October 2026 management review source

Example Services Team

Fictional editorial example. All figures, roles and project details are invented for practice and are not customer data.

Use this source to prepare a management presentation covering October 2026. Preserve the reporting periods, currency, unknowns and approval status. Proposed support requires a management decision.

Monthly figures

Currency is AUD. Financial amounts are whole dollars.

Month	Revenue AUD	Operating costs AUD	Projects due	Projects on time
2026-08	108,000	78,000	18	15
2026-09	120,000	84,000	20	18
2026-10	126,000	94,500	20	17

Delivery context

The on-time delivery target is 95%. The following notes describe the three October projects delivered late.

2 projects: Client approvals arrived after the agreed review date.

1 project: Two delivery commitments required the same specialist in the same week.

Decision requested

Approve temporary specialist support for the first two weeks of November.

Maximum proposed cost: AUD 3,000.

Approval status: proposed, not yet approved.

Actions and owners

Delivery Lead - due 2026-11-10
Confirm review dates and escalation contacts for client approvals.

Operations Lead - due 2026-11-10
Prepare a two-week capacity plan and identify which work temporary support can cover.

Finance Lead - due 2026-11-12
Review operating costs and the proposed support cost before management decides.

Unknowns

No customer-retention data supplied.

No forecast or evidence that contractor support will improve revenue supplied.

The delay notes describe three projects; they do not establish the cause of the operating-cost increase.